

# Lackawanna College

## BUSINESS STUDIES

(Available Scranton Day/Evening, Hazleton, Lake Region, Towanda)

ASSOCIATE IN SCIENCE DEGREE REQUIREMENTS

EFFECTIVE DATE: FALL 2017

NAME \_\_\_\_\_

Academic advisors help students coordinate their academic plans while at Lackawanna College; however, students bear the ultimate responsibility for insuring that they meet the requirements for their degree.

### Developmental/Additional Requirements:

Based on assessment testing results, students are placed in appropriate level courses (developmental or college level). Students without SAT / ACT / in-house assessment scores will be scheduled for three developmental courses (Reading for College, Basic Writing Skills, and Basic Math Skills). These courses must be successfully completed before a student may enroll in required English / math courses.

	<u>Required</u>		<u>Enrolled</u>		<u>Required</u>		<u>Enrolled</u>
	Yes	No			Yes	No	
DEV 010 Basic Writing Skills	___	___	_____	ENG 102 Fundamentals of Writing	___	___	_____
DEV 020 Reading for College	___	___	_____	ENG 103 Critical Reading	___	___	_____
DEV 030 Basic Math Skills	___	___	_____	MAT 110 Intro to Algebra	___	___	_____

**Semester Grade**  
**Taken Earned First Semester**

- \_\_\_\_\_ BUS 105 Introduction to Business
- \_\_\_\_\_ ENG 105 College Writing\*
- \_\_\_\_\_ PAD 105 Intro to Public Administration
- OR**
- \_\_\_\_\_ HIS 118 American National Government
- \_\_\_\_\_ **CIS 105/CIS 115 Computer Applications I/II**
- OR**
- \_\_\_\_\_ Core Curriculum Elective \_\_\_\_\_
- \_\_\_\_\_ MGT 105 Principles of Management
- \_\_\_\_\_ COL 101 Freshman Experience (1 cr.)

**Semester Grade**  
**Taken Earned Second Semester**

- \_\_\_\_\_ ACC 105 Principles of Accounting I
- \_\_\_\_\_ ENG 110 Introduction to Literature **OR**
- \_\_\_\_\_ ENG 115 Business Communications
- \_\_\_\_\_ MAT 105\* **OR** MAT 115\* **OR** MAT 120\*
- \_\_\_\_\_ MKT 105 Principles of Marketing+
- \_\_\_\_\_ Free Elective \_\_\_\_\_

**Semester Grade**  
**Taken Earned Third Semester**

- \_\_\_\_\_ COM 125 Effective Speaking
- \_\_\_\_\_ ECO 105 Macroeconomics
- \_\_\_\_\_ Ethics Elective\* \_\_\_\_\_
- \_\_\_\_\_ Business Elective \_\_\_\_\_
- \_\_\_\_\_ Free Elective \_\_\_\_\_

**Semester Grade**  
**Taken Earned Fourth Semester**

- \_\_\_\_\_ MKT 230 Salesmanship & Sales Mgmt+ Diversity/Global Studies Elective \_\_\_\_\_
- \_\_\_\_\_ Science Elective\* \_\_\_\_\_
- \_\_\_\_\_ Social Science Elective \_\_\_\_\_
- \_\_\_\_\_ Free Elective \_\_\_\_\_
- \_\_\_\_\_ COL 201 Capstone Seminar (1 cr.)

\*Developmental coursework may be a prerequisite for these courses. Credits earned in developmental courses cannot be applied toward graduation.

Core Curriculum Elective: any non-required humanities, social science, or science elective

+ MKT 105 must be completed prior to enrollment in MKT 230

Business Elective: any non-required accounting, business, computer information systems, economics, management, or marketing listing

Social Science Elective: PAD 105; any non-required psychology, sociology, criminal justice, education, or history listing

Diversity/Global Studies Elective: SSC 145, SSC 225, SSC 235, SSC 260, HIS 110, HIS 130, HIS 138, HIS 155, HIS 305, HIS 310, SPN 101

Ethics Elective: PHL 105, PHL 115, PHL 120, PHL 125, PHL 140, PHL 145, PHL 205

Science Elective: BIO 105, BIO 110, BIO 115, ESC 105, ESC 115, ESC 125, ESC 130, ESC 135, ESC 145, ESC 155, PHY 105

**B U S I N E S S   S T U D I E S**  
**ASSOCIATE IN SCIENCE DEGREE**

PORTFOLIO REQUIREMENTS

**CAREER DOCUMENTS**

\_\_\_\_\_ Current Resume  
\_\_\_\_\_ Letter of recommendation  
  
\_\_\_\_\_ Career Exploration

**CORE COURSEWORK**

\_\_\_\_\_ ENG 105 - College Writing - Graded Research Paper

**MAJOR COURSEWORK (3 samples - graded papers or projects)**

\_\_\_\_\_ MKT 105 - Principles of Marketing - project  
\_\_\_\_\_ MGT 105 - Principles of Management - project  
\_\_\_\_\_ MKT 230 - Salesmanship - project

\_\_\_\_\_ **LACKAWANNA REFLECTION PAPER**